

## Message Text

LIMITED OFFICIAL USE

PAGE 01 LAGOS 09638 031557Z  
ACTION AF-10

INFO OCT-01 ISO-00 COME-00 TRSE-00 XMB-02 OPIC-03 EB-08  
/024 W

-----076136 040640Z /20

R 031535Z AUG 78  
FM AMEMBASSY LAGOS  
TO SECSTATE WASHDC 9867  
INFO USDOC WASHDC  
AMCONSUL KADUNA

LIMITED OFFICIAL USE LAGOS 9638

E.O. 11652: N/A  
TAGS: EINV, NI  
SUBJECT: JEEP CORPORATION INTEREST IN NIGERIA

REF: A) STATE 190586; B) LAGOS 8719

1. PER REFTTEL A, EMBASSY FEELS JEEP CORPORATION HAS A REASON-  
ABLE CHANCE TO BECOME ASSEMBLER OF 4-WHEEL DRIVE VEHICLES. IN  
CONVERSATION AUGUST 2, MINISTRY OF INDUSTRIES, SENIOR ASSISTANT  
SECRETARY, OBIANWU SAID THAT FOUR COMMERCIAL ASSEMBLERS ONLY  
HANDLED VEHICLES IN THE OVER TWO-TON RANGE. HE SAID THAT THE  
FMG NOW REALIZED THAT IT HAD A GAP IN THE LIGHT COMMERCIAL  
VEHICLE FIELD. HE RECOMMENDED THAT IF JEEP CORPORATION HAD  
SERIOUS INTEREST, IT SHOULD PRESENT A WRITTEN PROPOSAL OR  
FEASIBILITY STUDY TO THE PERMANENT SECRETARY, MINISTRY OF IN-  
DUSTRIES.

2. COMMENT: STATEMENT MADEBBY MINISTRY OF TRADE OFFICIAL IN  
REFTTEL B, CONFLICTS WITH OBIANWU'S UNDERSTANDING OF LEYLAND  
SITUATION. OBIANWU SAID THAT LEYLAND DOES NOT ASSEMBLE  
4-WHEEL DRIVE VEHICLES OR OTHER LIGHT COMMERCIAL VEHICLES,  
IT ONLY IMPORTS A FEW OF THEM. HE WENT ON TO PREDICT  
THAT LEYLAND WOULD BE THE FIRST ASSEMBLER OF COMMERCIAL  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 LAGOS 09638 031557Z

VEHICLES TO BEGIN OPERATION IN EARLY 1979. SINCE OBIANWU  
IS DIRECTLY CONCERNED WITH PRODUCTION ASPECTS, EMBASSY  
LEANS TOWARD INTERPRETATION OF OBIANWU OVER THAT OF MIN.  
OF TRADE OFFICIAL.  
WYMAN

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AUTOMOTIVE INDUSTRY, INVESTMENTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 03 aug 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978LAGOS09638  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780320-0780  
**Format:** TEL  
**From:** LAGOS  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t197808103/aaaadijs.tel  
**Line Count:** 60  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** e0170358-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION AF  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 STATE 190586, 78 LAGOS 8719  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 05 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1549734  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** JEEP CORPORATION INTEREST IN NIGERIA  
**TAGS:** EINV, NI, JEEP CORPORATION  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/e0170358-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014